

# Control Systems Channel Partner Day

Martedì, 27 Aprile 2010  
Auditorium ABB  
Sesto San Giovanni (MI)



## Agenda

|               |     |   |            |
|---------------|-----|---|------------|
| 09.00 – 09.30 | 30' | <b>Welcome coffee- Networking</b>   |            |
| 09.30 – 09.40 | 10' | <b>Welcome and Opening Agenda</b>   | D. Corali  |
| 09.40 – 09.50 | 10' | <b>ABB S.p.A – Overview of Process Automation Division and BU Open Control Systems organization</b> | F. Zuccone |
| 09.50 – 10.35 | 45' | <b>Freelance – What's new?</b>  | E. Amati   |
| 10.35 – 11.20 | 45' | <b>Compact Products 800 – What's new?</b>   | D. Corali  |
| 11.20 – 11.40 | 20' | <i>Break and drinks</i>   |            |
| 11.40 – 12.25 | 45' | <b>800xA, AC800 HI SIL3</b>   | C. Risch*  |
| 12.25 – 13.45 | 80' | <i>Lunch</i>  |            |
| 13.45 – 14.30 | 45' | <b>Remote I/O: S700, S800, S900</b>   | E. Amati   |
| 14.30 – 15.00 | 30' | <b>Freelance – How &amp; where to sell</b>  | C. Risch*  |
| 15.00 – 15.30 | 30' | <b>Compact Products 800 – How &amp; where to sell</b>   | D. Corali  |
| 15.30 – 15.50 | 20' | <i>Coffee Break</i>   |            |
| 15.50 – 16.05 | 15' | <b>ABB Control Systems Positioning*</b>   | C. Risch*  |
| 16.05 – 16.20 | 15' | <b>Partner Portal Overview – Wizard Tool</b>  | D. Corali  |
| 16.20 – 16.50 | 30' | <b>Open discussion (Requests and expectations)</b>  | All        |
| 16.50 – 17.10 | 20' | <b>Conclusion</b>   | All        |
| 17.10 – 18.00 | 50' | <i>HAPPY HOUR</i> at the NH Hotel   | All        |