

ABB Ltd. in Vietnam

## Your sales contacts for ABB products, systems and service

### Northern Region

Division	Product	Description	Primary contact		Secondary contact		
Discrete Automation and Motion	Low Voltage Drives	Standard and industrial drives for industrial, commercial & residential applications	Nguyen Tran Hao Nhien	+84 908 209 990	Tran Hung Hai	+84 915 701 267	
	Power Electronics and Medium Voltage Drives		Tran Hung Hai	+84 915 701 267	Vo Minh Quang	+84 903 642 359	
	Motors and generators		Nguyen Tuong Man	+84 903 907 522	Nguyen Thai Son	+84 936 456 177	
	Robotics	Automotive, metal fabrication, machine tools, foundry & plastics industries	Nguyen Trong Thuong	+84 985 131 868	Huynh Phong Phu	+84 903 321 339	
Low Voltage Products	Breakers and switches	Breakers & low voltage switchgears; Circuit breakers of standard & high breaking capacity; full range of Low voltage switches and Fusegear products	Doan Van Hien Nguyen Ba Linh	+84 903 841 366 +84 908 140 234	Do Quyen	+84 904 439 986	
	Enclosures and DIN-rails		Luc Kim Quoc	+84 908 074 067	Le Quang Viet	+84 904 258 146	
	Low Voltage systems	LV power distribution and motor control systems; LV switchgear, LV switchboard, LV network	Nguyen Quang Chinh	+84 903 900 184	Nguyen Dang Binh	+84 915 939 782	
	Controls Products	Contactors, softstarters, starters, sensors, limit switches, motorstarters; electronic relays, overload relays, pilot devices and PLCs	Ho Thanh Binh	+84 908 012 570	Phan Quoc Hung	+84 983 132 279	
	Intelligent building control and wiring accessories		Nguyen Huu Hoang Lam	+84 903 156 098	Hoang Ha	+84 989 838 886	
Process Automation	Process Automation	Oil, Gas & Petrochemical	Han Quang Tuan	+84 904 264 353			
		Pulp & Paper	Nguyen Hoang Son	+84 912 561 775			
		Minerals & Cement	Tran Anh Tu	+84 913 070 273			
		Metals	Pham Anh Cuong	+84 903 438 343			
		OCS	Nguyen Quoc Hung1	+84 904 141 682			
	Measurement products and systems		Nguyen Van Tu	+84 912 070 120			
	Turbochargers	Sales		Nguyen Ngoc Quang	+84 936 017 399		
		Service		Nguyen Ngoc Quang	+84 936 017 399		

Power Systems	Grid systems	HVDC	Van Hoang Dung	+84 908 194 362	Bui Huu Thanh	+84 905 504 334
		Series compensation, static var compensators	Van Hoang Dung	+84 908 194 362	Bui Huu Thanh	+84 905 504 334
	Network Management	SCADA Systems	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
		Remote Terminal Units (RTUs)	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
		Utility Communication Systems	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
	Power Generation	Generation (power and control)	Tran Quoc Huy	+84 903 420 818	Tran Quoc Huy	+84 903 420 818
		Retrofit Power plant service and upgrade	Le Minh Ngoc	+84 903 454 558	Le Minh Ngoc	+84 903 454 558
	Substations	Substation automation	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
		Turnkey substations	Van Hoang Dung	+84 908 194 362	Kevin Napper	+84 978 627 855
	Power System Service	Substations, SVC's, HVDC, Power generation, water, automation and SCADA	Dinh Quang Lam	+84 902 436 673	Tran Dai Duong	+84 903 734 148
Relays	Sub transmission and transmission relays	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266	
	Transformers	Distribution transformers	Ho Minh	+84 904 650 000	Nguyen Anh Tuan	+84 912 250 312
		Dry type transformers	Ho Minh	+84 904 650 000	Nguyen Anh Tuan	+84 912 250 312
		Power transformers	Hoang Thanh Ha	+84 903 438 543	Nguyen Anh Tuan	+84 912 250 312
		Transformers (Export)	Murray Alldrit	+84 936 569 009	Murray Alldrit	+84 936 569 009
		Transformer Service	Dao Thanh Tung	+84 908 468 881	Nguyen Anh Tuan	+84 912 250 312
	Cable accessories	MV and HV cable terminations, joints and accessories	Ho Minh	+84 904 650 000	Duong Van Thuan	+84 983 683 799
	HV switchgear 52 kV to 550 kV	Disconnectors	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799
		Station class surge arresters	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799
		Gas insulated switchgear and PASS	Hoang Thanh Ha	+84 903 438 543	Duong Van Thuan	+84 983 683 799
		Generator breakers and bus ducts	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799
		Instrument transformers	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799
		Out door circuit breakers/ compact AIS	Hoang Thanh Ha	+84 903 438 543	Duong Van Thuan	+84 983 683 799
		All other 52 - 552 kV	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799

Power Products	MV surge arresters - 3.6 kV to 36 kV	Distribution /MV arresters up to 36 kV	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799
	Network Quality	LV and HV capacitor units	Nguyen Hung Phong	+84 904 675 515	Duong Van Thuan	+84 983 683 799
	Power products service	Lifecycle services	Nguyen Khoa Dung	+84 94 3399 704	Thach Le Khiem	+84 903 425 667
		Distribution automation	Nguyen Khoa Dung	+84 94 3399 704	Thach Le Khiem	+84 903 425 667
		Circuit breaker retrofit	Nguyen Khoa Dung	+84 94 3399 704	Thach Le Khiem	+84 903 425 667
		HV products services, installation, warranty, repair, upgrades, diagnostics and spare parts	Nguyen Khoa Dung	+84 94 3399 704	Thach Le Khiem	+84 903 425 667
		Transformer service	Hoang Thanh Ha	+84 903 438 543	Thach Le Khiem	+84 903 425 667
	MV switchgear - 3.6 kV to 36 kV	Distribution relays	Nguyen Khoa Dung	+84 94 3399 704	Thai Hoang Quynh	+84 918 040 423
		Indoor medium voltage switchgear	Hoang Thanh Ha	+84 903 438 543	Thai Hoang Quynh	+84 918 040 423
		Medium voltage apparatus	Ho Minh	+84 904 650 000	Thai Hoang Quynh	+84 918 040 423
		Railway Switchgear	Kevin Napper	+84 978 627 855	Kevin Napper	+84 978 627 855
		Medium voltage ring main units	Ho Minh	+84 904 650 000	Thai Hoang Quynh	+84 918 040 423
		Outdoor medium voltage switchgear	Ho Minh	+84 904 650 000	Thai Hoang Quynh	+84 918 040 423
	Project Solutions	Electrification packages (E-packages)	Hoang Thanh Ha	+84 903 438 543	James Mullen	+84 978 724 288

ABB Ltd. in Vietnam

## Your sales contacts for ABB products, systems and service

### Central Region

Division	Product	Description	Primary contact		Secondary contact	
Discrete Automation and Motion	Low Voltage Drives	Standard and industrial drives for industrial, commercial & residential applications	Tran Hung Hai	+84 915 701 267	Tran Dinh Cam	+84 977 284 813
	Power Electronics and Medium Voltage Drives		Nguyen Hao Nhien	+84 908 209 990		
	Motors and generators		Nguyen Tuong Man	+84 903 907 522		
	Robotics	Automotive, metal fabrication, machine tools, foundry & plastics industries	Nguyen Trong Thuong	+84 985 131 868	Bui Viet Bac	+84 988 686 822
Low Voltage Products	Breakers and switches	Breakers & low voltage switchgears; Circuit breakers of standard & high breaking capacity; full range of Low voltage switches and Fusegear products	Doan Van Hien	+84 903 841 366	Phan Duy Khanh	+84 905 212 464
	Enclosures and DIN-rails		Luc Kim Quoc	+84 908 074 067	Le Quang Viet	+84 904 258 146
	Low Voltage systems	LV power distribution and motor control systems; LV switchgear, LV switchboard, LV network	Nguyen Quang Chinh	+84 903 900 184	Nguyen Dang Binh	+84 915 939 782
	Controls Products	Contactors, softstarters, starters, sensors, limit switches, motorstarters; electronic relays, overload relays, pilot devices and PLCs	Ho Thanh Binh	+84 908 012 570	Phan Quoc Hung	+84 983 132 279
	Intelligent building control and wiring accessories		Nguyen Huu Hoang Lam	+84 903 156 098	Hoang Ha	+84 989 838 886
Process Automation	Process Automation	Oil & Gas	Han Quang Tuan	+84 904 264 353		
		Pulp & Paper	Nguyen Hoang Son	+84 912 561 775		
		Petrochemicals & chemicals	Tran Anh Tu	+84 913 070 273		
		Minerals & Cement	Pham Anh Cuong	+84 903 438 343		
		Metals	Nguyen Van Hieu	+84 902 500 721		
	Measurement products and systems		Rodel Cariaga	+84 904 726 166		
	Turbochargers	Sales	Nguyen Thai Minh Tien	+84 913784 407	Vo Van Kim Khanh	+84 938 488 894
		Service	Nguyen Ngoc Phuong	+84 936 609 767		
Lifecycle services and support		Le Nam Hai	+84 908 349 699			

Power Systems	Grid systems	HVDC	Bui Huu Thanh	+84 905 504 334	Bui Huu Thanh	+84 905 504 334
		Series compensation, static var compensators	Bui Huu Thanh	+84 905 504 334	Bui Huu Thanh	+84 905 504 334
	Network Management	SCADA Systems	Bui Huu Thanh	+84 905 504 334	Faharuddin Ibrahim	+84 902 135 266
		Remote Terminal Units (RTUs)	Bui Khanh Vu	+84 905 090 510	Faharuddin Ibrahim	+84 902 135 266
		Utility Communication Systems	Bui Khanh Vu	+84 905 090 510	Faharuddin Ibrahim	+84 902 135 266
	Power Generation	Generation (power and control)	Bui Khanh Vu	+84 905 090 510	Tran Quoc Huy	+84 903 420 818
		Retrofit Power plant service and upgrade	Bui Khanh Vu	+84 905 090 510	Le Minh Ngoc	+84 903 454 558
	Substations	Substation automation	Bui Khanh Vu	+84 905 090 510	Faharuddin Ibrahim	+84 902 135 266
		Turnkey substations	Bui Huu Tuan	+84 903 501 429	Kevin Napper	+84 978 627 855
	Power System Service	Substations, SVC's, HVDC, Power generation, water, automation and SCADA	Bui Huu Tuan	+84 903 501 429	Tran Dai Duong	+84 903 734 148
Relays	Sub transmission and transmission relays	Bui Khanh Vu	+84 905 090 510	Faharuddin Ibrahim	+84 902 135 266	
	Transformers	Distribution transformers	Bui Khanh Vu	+84 905 090 510	Nguyen Anh Tuan	+84 912 250 312
		Dry type transformers	Bui Khanh Vu	+84 905 090 510	Nguyen Anh Tuan	+84 912 250 312
		Power transformers	Bui Huu Tuan	+84 903 501 429	Nguyen Anh Tuan	+84 912 250 312
		Transformers (Export)	Bui Huu Tuan	+84 903 501 429	Murray Alldrit	+84 936 569 009
		Transformer Service	Bui Huu Tuan	+84 903 501 429	Nguyen Anh Tuan	+84 912 250 312
	Cable accessories	MV and HV cable terminations, joints and accessories	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
	HV switchgear 52 kV to 550 kV	Disconnectors	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
		Station class surge arresters	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
		Gas insulated switchgear and PASS	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
		Generator breakers and bus ducts	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
		Instrument transformers	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
		Out door circuit breakers/ compact AIS	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992
		All other 52 - 552 kV	Bui Huu Tuan	+84 903 501 429	Dang Huy Khoi	+84 983 998 992

Power Products	MV surge arresters - 3.6 kV to 36 kV	Distribution /MV arresters up to 36 kV	Bui Khanh Vu	+84 905 090 510	Dang Huy Khoi	+84 983 998 992
	Network Quality	LV and HV capacitor units	Bui Khanh Vu	+84 905 090 510	Dang Huy Khoi	+84 983 998 992
	Power products service	Lifecycle services	Bui Huu Tuan	+84 903 501 429	Thach Le Khiem	+84 903 425 667
		Distribution automation	Bui Huu Tuan	+84 903 501 429	Thach Le Khiem	+84 903 425 667
		Circuit breaker retrofit	Bui Huu Tuan	+84 903 501 429	Thach Le Khiem	+84 903 425 667
		HV products services, installation, warranty, repair, upgrades, diagnostics and spare parts	Bui Huu Tuan	+84 903 501 429	Thach Le Khiem	+84 903 425 667
		Transformer service	Bui Huu Tuan	+84 903 501 429	Thach Le Khiem	+84 903 425 667
	MV switchgear - 3.6 kV to 36 kV	Distribution relays	Bui Khanh Vu	+84 905 090 510	Thai Hoang Quynh	+84 918 040 423
		Indoor medium voltage switchgear	Bui Khanh Vu	+84 905 090 510	Thai Hoang Quynh	+84 918 040 423
		Medium voltage apparatus	Bui Khanh Vu	+84 905 090 510	Thai Hoang Quynh	+84 918 040 423
		Railway Switchgear	Kevin Napper	+84 978 627 855	Kevin Napper	+84 978 627 855
		Medium voltage ring main units	Bui Khanh Vu	+84 905 090 510	Thai Hoang Quynh	+84 918 040 423
		Outdoor medium voltage switchgear	Bui Khanh Vu	+84 905 090 510	Thai Hoang Quynh	+84 918 040 423
	Project Solutions	Electrification packages (E-packages)	Bui Khanh Vu	+84 905 090 510	James Mullen	+84 978 724 288

ABB Ltd. in Vietnam

## Your sales contacts for ABB products, systems and service

### Southern Region

Division	Product	Description	Primary contact		Secondary contact		
Discrete Automation and Motion	Low Voltage Drives	Standard and industrial drives for industrial, commercial & residential applications	Nguyen Hao Nhien	+84 908 209 990	Vo Minh Quang	+84 903 642 359	
	Power Electronics and Medium Voltage Drives		Nguyen Hao Nhien	+84 908 209 990			
	Motors and generators		Nguyen Tuong Man	+84 903 907 522	Tran Dinh Quoc Tuan	+84 983 475 476	
	Robotics	Automotive, metal fabrication, machine tools, foundry & plastics industries	Huynh Phong Phu	+84 903 321 339	Nguyen Quoc Hung	+84 909 611 433	
Low Voltage Products	Breakers and switches	Breakers & low voltage switchgears; Circuit breakers of standard & high breaking capacity; full range of Low voltage switches and Fusegear products	Doan Van Hien Nguyen Ba Linh	+84 903 841 366 +84 908 140 234	Do Quyen	+84 904 439 986	
	Enclosures and DIN-rails		Luc Kim Quoc	+84 908 074 067	Le Quang Viet	+84 904 258 146	
	Low Voltage systems	LV power distribution and motor control systems; LV switchgear, LV switchboard, LV network	Nguyen Quang Chinh	+84 903 900 184	Nguyen Dang Binh	+84 915 939 782	
	Controls Products	Contactors, softstarters, starters, sensors, limit switches, motorstarters; electronic relays, overload relays, pilot devices and PLCs	Ho Thanh Binh	+84 908 012 570	Phan Quoc Hung	+84 983 132 279	
	Intelligent building control and wiring accessories		Nguyen Huu Hoang Lam	+84 903 156 098	Hoang Ha	+84 989 838 886	
Process Automation	Process Automation	Oil, Gas & Petrochemical	Han Quang Tuan	+84 904 264 353			
		Pulp & Paper	Nguyen Hoang Son	+84 912 561 775			
		Minerals & Cement	Tran Anh Tu	+84 913 070 273			
		Metals	Pham Anh Cuong	+84 903 438 343			
		OCS	Nguyen Quoc Hung1	+84 904 141 682			
	Measurement products and systems		Nguyen Van Hieu	+84 902 500 721			
	Turbochargers	Sales		Bui Van Phuong	+84 908 846 677		
		Service		Nguyen Thai Minh Tien	+84 913 784 407	Vo Van Kim Khanh	+84 938 488 894
Lifecycle services and support			Nguyen Ngoc Phuong	+84 936 609 767			

Power Systems	Grid systems	HVDC	Van Hoang Dung	+84 908 194 362	Bui Huu Thanh	+84 905 504 334
		Series compensation, static var compensators	Van Hoang Dung	+84 908 194 362	Bui Huu Thanh	+84 905 504 334
	Network Management	SCADA Systems	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
		Remote Terminal Units (RTUs)	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
		Utility Communication Systems	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
	Power Generation	Generation (power and control)	Tran Quoc Huy	0903 420 818	Tran Quoc Huy	+84 903 420 818
		Retrofit Power plant service and upgrade	Le Minh Ngoc	0903 454 558	Le Minh Ngoc	+84 903 454 558
	Substations	Substation automation	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266
		Turnkey substations	Van Hoang Dung	+84 908 194 362	Kevin Napper	+84 978 627 855
	Power System Service	Substations, SVC's, HVDC, Power generation, water, automation and SCADA	Dinh Quang Lam	+84 902 436 673	Tran Dai Duong	+84 903 734 148
Relays	Sub transmission and transmission relays	Tran Khac Chung	+84 902 497 494	Faharuddin Ibrahim	+84 902 135 266	
	Transformers	Distribution transformers	Tran Van Loi	+84 903 304 984	Nguyen Manh Hung	+84 906 339 654
		Dry type transformers	Tran Van Loi	+84 903 304 984	Nguyen Manh Hung	+84 906 339 654
		Power transformers	Tran Van Loi	+84 903 304 984	Nguyen Manh Hung	+84 906 339 654
		Transformers (Export)	Murray Alldrit	+84 936 569 009	Murray Alldrit	+84 936 569 009
		Transformer Service	Tran Van Loi	+84 903 304 984	Nguyen Manh Hung	+84 906 339 654
	Cable accessories	MV and HV cable terminations, joints and accessories	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
	HV switchgear 52 kV to 550 kV	Disconnectors	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
		Station class surge arresters	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
		Gas insulated switchgear and PASS	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
		Generator breakers and bus ducts	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
		Instrument transformers	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
		Out door circuit breakers/ compact AIS	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
		All other 52 - 552 kV	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992

Power Products	MV surge arresters - 3.6 kV to 36 kV	Distribution /MV arresters up to 36 kV	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
	Network Quality	LV and HV capacitor units	Dang Huy Khoi	+84 983 998 992	Dang Huy Khoi	+84 983 998 992
	Power products service	Lifecycle services	Dinh Quang Lam	+84 902 436 673	Thach Le Khiem	+84 903 425 667
		Distribution automation	Dinh Quang Lam	+84 902 436 673	Thach Le Khiem	+84 903 425 667
		Circuit breaker retrofit	Dinh Quang Lam	+84 902 436 673	Thach Le Khiem	+84 903 425 667
		HV products services, installation, warranty, repair, upgrades, diagnostics and spare parts	Dinh Quang Lam	+84 902 436 673	Thach Le Khiem	+84 903 425 667
		Transformer service	Dinh Quang Lam	+84 902 436 673	Thach Le Khiem	+84 903 425 667
	MV switchgear - 3.6 kV to 36 kV	Distribution relays	Thai Hoang Quynh	+84 918 040 423	Thai Hoang Quynh	+84 918 040 423
		Indoor medium voltage switchgear	Thai Hoang Quynh	+84 918 040 423	Thai Hoang Quynh	+84 918 040 423
		Medium voltage apparatus	Thai Hoang Quynh	+84 918 040 423	Thai Hoang Quynh	+84 918 040 423
		Railway Switchgear	Kevin Napper	+84 978 627 855	Kevin Napper	+84 978 627 855
		Medium voltage ring main units	Thai Hoang Quynh	+84 918 040 423	Thai Hoang Quynh	+84 918 040 423
		Outdoor medium voltage switchgear	Thai Hoang Quynh	+84 918 040 423	Thai Hoang Quynh	+84 918 040 423
	Project Solutions	Electrification packages (E-packages)	Van Hoang Dung	+84 908 194 362	James Mullen	+84 978 724 288